

SUSTAINABILITY GOVERNANCE FRAMEWORK - continued



MANUFACTURED CAPITAL

KEY PERFORMANCE INDICATORS

- Produce quality products and services
- Provide and maintain high quality infrastructures and assets
- Stimulate economic growth through sustainable small business development
- Through our associates, look at returns but also focus on risk and capital requirements
- Through our strategic investments, look at returns but also focus on risk and capital requirements

MATERIAL MATTER

- Capital investment in our businesses
- Business operations
- Access to reliable infrastructures

2019 PROGRESS

- Created employment
- Continued to launch new products and services to meet our clients' needs
- Continued our focus on cross-selling
- Offered innovative products and services to clients
- Manufactured our own products
- Strengthened our strategic alliance with our international partners
- Continued to stimulate growth and partnerships with SMMEs
- Enterprise development
- Supplier development
- Socio-economic development
- Maintained infrastructures and assets through regular maintenance
- Invested in plant and equipment
- Continued to reduce our environmental footprint through the manufacture of organic products
- Worked with our associates to improve relationships and skills transfer
- Continued with green energy installation

WHAT ARE THE RISKS RELATED TO OUR MATERIAL MATTERS

- Failure to raise capital for investment into our businesses
- Increased competition
- The inability to produce goods and services timeously for clients
- Increased pricing on imports

WHAT ARE THE OPPORTUNITIES CREATED BY THE MATERIAL MATTERS

- Expansion of the abalone farm
- Enhance planning and increase catch rates
- Increase the number of external quota holders
- Growth of our product portfolio
- Review options in terms of product diversification
- Optimisation of product portfolio and cost savings
- Further expand product range and offering into the food, beverage, hygiene and agricultural sectors
- Development in the local manufacturing environment
- Registration of products in Africa, South America and the SADC region